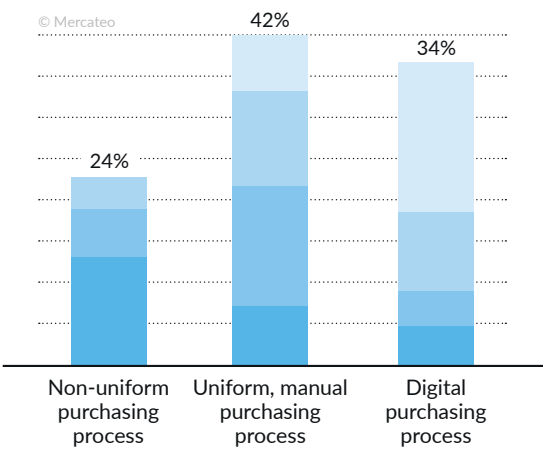


Process types in the area of procurement



- Large companies >5,000 Employees
- Medium-sized companies 250 - 4,999 Employees
- Small companies 50 - 249 Employees
- Micro enterprises < 50 Employees

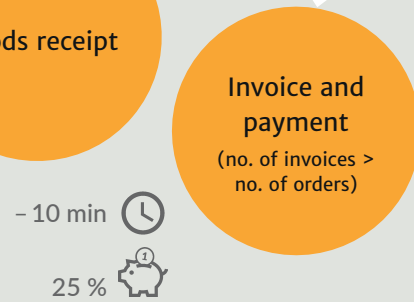
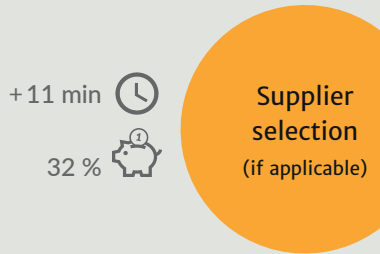
The majority of small and medium-sized companies is not using the potential offered by digitisation. There is a „digital divide“ between large and small companies. The bigger a company is, the more likely it is to use digitally supported processes.

Do you have potential to offer?

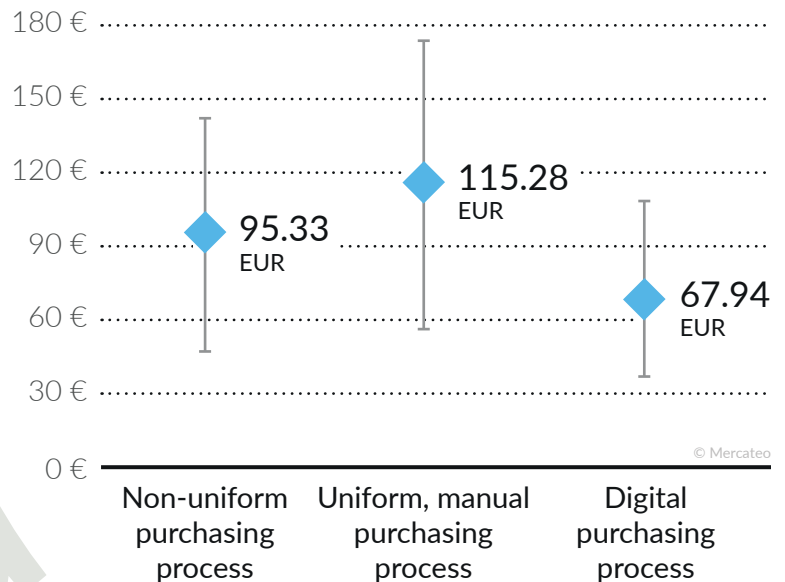
How digital tools can improve your purchasing

Digital beats manual: The facts at a glance.

🕒 = Time savings 💰 = Cost savings



Average process costs



This info-graphic summarises some results of the Mercateo Study 2017 „Indirect purchasing in focus: between savings potential and future opportunities“. This study is a cooperation between HTWK Leipzig (Leipzig University of Applied Sciences) and Mercateo AG.

As of 3rd April 2017.

70% of the companies do not feel well prepared for digitalisation.